

**WEBINAR**



# Supporting Employee Collaboration in the Age of Hybrid Work



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Americas Sales  
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# Age of Hybrid Work



*Sept 16, 2021*



An aerial photograph of two surfers riding a wave. The water is a vibrant turquoise color, and the white foam of the wave is prominent. A thick blue curved line runs along the right edge of the image. The text 'A YEAR OF CHANGE...' is centered over the wave.

**A YEAR OF CHANGE...**

# The Mandate for IT

Technology stack to build agile, lasting organizations



## Talent

Build connections and optimize productivity of anywhere workers



## Transformation

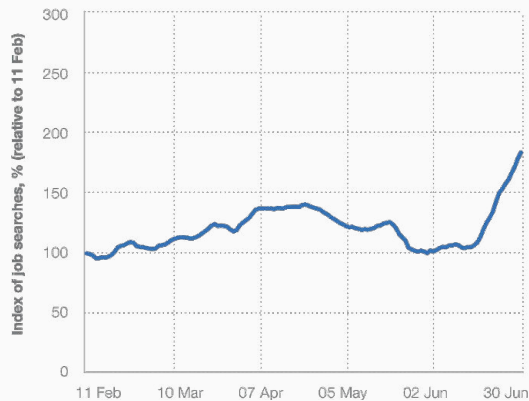
Reimagine how we engage with customers, partners, and team members



## Trust

Support a safe return to the office while maintaining privacy and security for your data and your anywhere workers

## A. Changes to job-seeking behaviour, February-June 2020

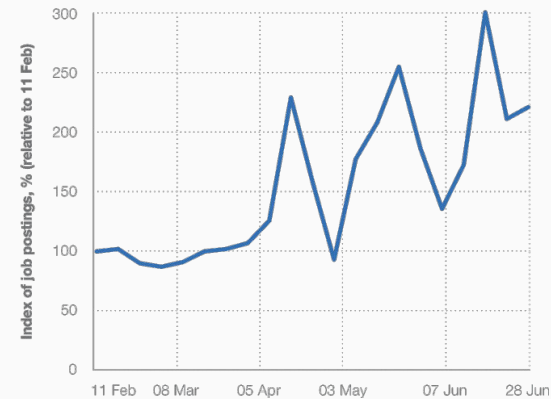


Source: LinkedIn Economic Graph

**60% increase in volume of job searches using the “Remote” filter since March**

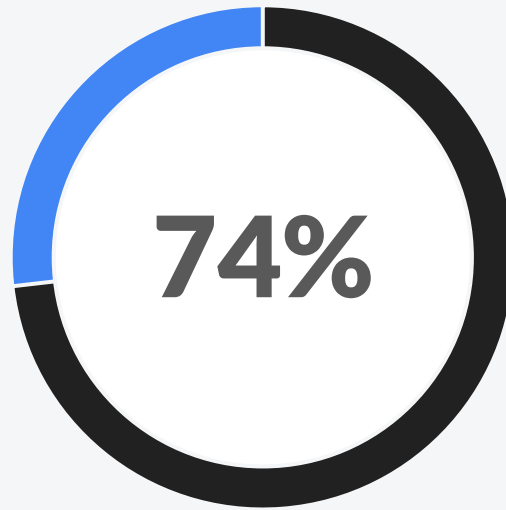
**4x the number of jobs that offer remote since March**

## B. Changes to job-posting behaviour, February-June 2020



Source: LinkedIn Economic Graph

**The percentage of  
businesses that report they  
will have some form of  
flexible work permanently.**



## Flexible Working Environments Improve Performance



n= 5000  
Source: 2020 Gartner ReimagineHR  
Employee Survey

According to a Gartner study, teams that are given the flexibility to choose when and where they work, **the percentage of top performers rose by 19 points to 55%.**

**The workforce is everywhere.**





# Zoom Empowers the Modern Workplace

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# The Power of One

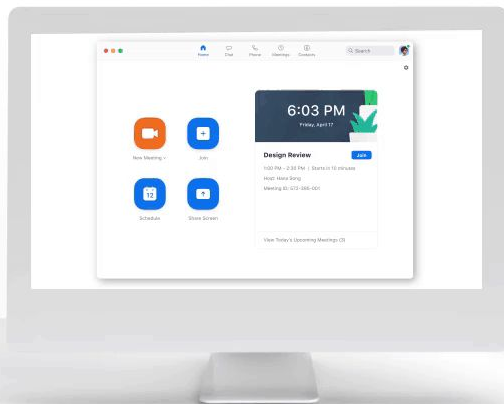
Reduce the complexity in your communications portfolio and enable users to move effortlessly between:



One application running on one platform all delivered on a single core architecture.

ONE APPLICATION FOR:

**zoom** meetings



# Zoom is **Leading** the Change

## Conferencing Industry

Audio Conferencing

Video Conferencing

Cloud Video Conferencing

## Phone Industry

On-Premises Analog

On-Premises IP PBX

Cloud IP PBX

*Zoom started here!*



**Modern Video Communications**

# For Life. For Work. For Connecting.



Media



Healthcare



Education



Financial Services



Government



Fitness

# Your Communication Platform **Makes This Possible**



## Home Office

Zoom Application for:  
Meetings  
Chat  
Whiteboarding  
Support  
Town Halls



## Office Space

Digital Signage for  
Announcements



Scheduling  
Displays



Collaborative Whiteboarding



Enhanced  
Meeting Spaces



Hotelling Desks



Persistent Chat



# Your Safe Return to the Office (With Zoom)

## Health & Safety

- 1 **Virtual Receptionist**  
For contactless visits
- 2 **Environmental Data**  
To monitor conditions
- 3 **E911 Platform**  
For Emergency Response

## Resource Management

- 4 **In-Room People Counting**
- 5 **Digital Signage**  
For Important Updates
- 6 **Hot Desk Availability**  
Resource Sharing
- 7 **Room Schedulers**  
For easy room booking

## Hands-Free Communication

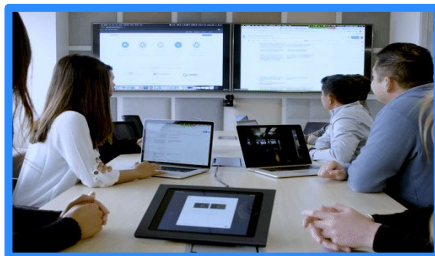
- 8 **Companion Mode**  
For mobile room control
- 9 **Voice Control**  
In Conference Rooms
- 10 **Wireless Pairing**  
With Dedicated Collaboration Devices



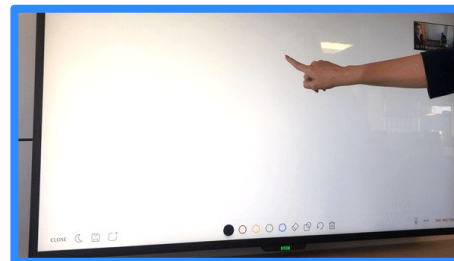
# Zoom Rooms Experiences



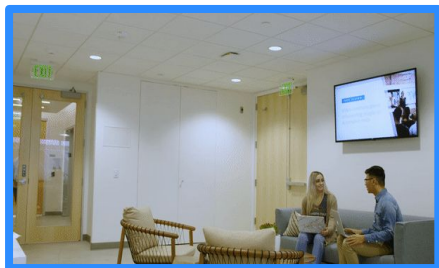
Simple Meeting Join



Simple Wireless Share



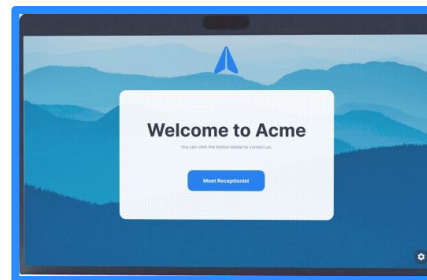
Digital Whiteboard



Digital Signage



Room Scheduling Displays

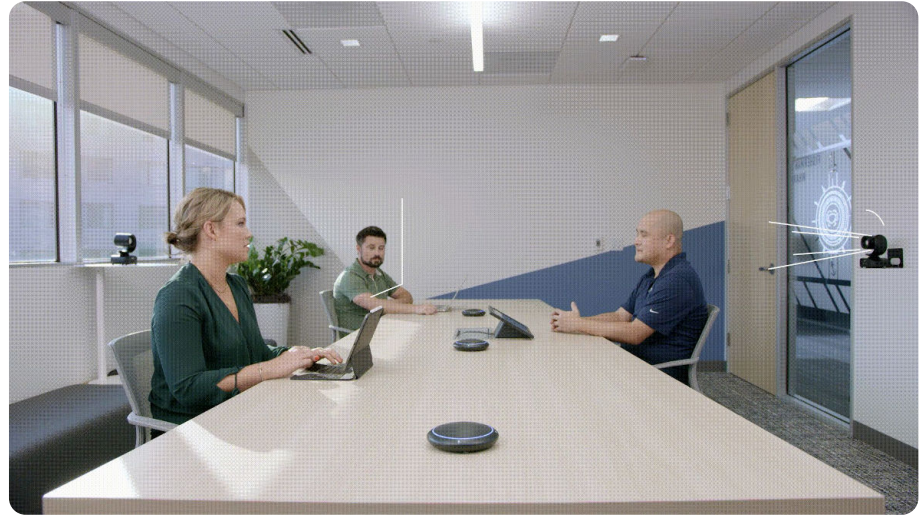


Virtual Kiosk

# Equalizing Communication

- **Smart Gallery AI**  
puts in-room participants into gallery view
- **Everyone on video**  
49 people on gallery view
- **Equal access to everyone**  
Chat spurs serendipitous conversations

With Smart Gallery, Zoom will automatically sense the participants in the room, and create a separate camera feed for each participant, making the meeting feel more like the Zoom Meetings you know and love.



<b>Estimated GA</b>	Available ZR Appliances
<b>Supported Platforms</b>	Neat & Poly, Logitech (future)

# Hybrid Workspace



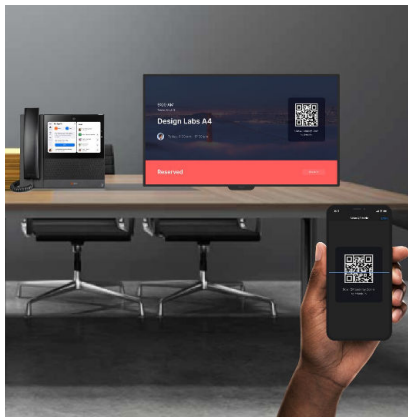
## View & Reserve

Reserve in-office or at home



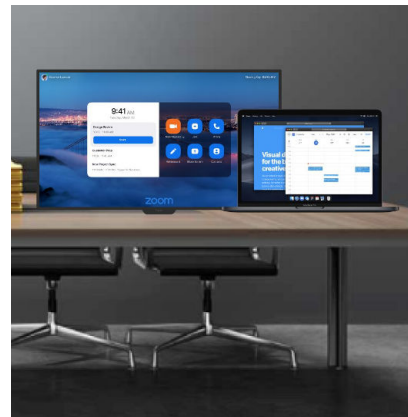
## Check-in

Users check-in at desk to keep the reservation



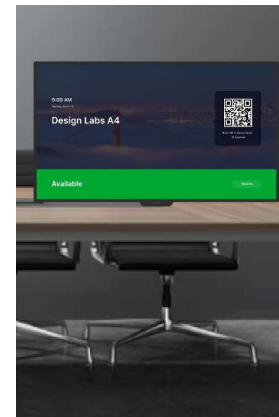
## Use Desk

Personal Zoom Room, Zoom Phone appliance



## Sign-out

Auto sign-out at end of session



# Supporting any Bookable Space



SJ Floor 1

9:00 AM

Tuesday, March 19



zoom

## Workstations with:

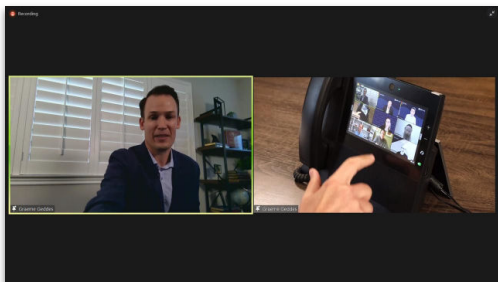
- Zoom Rooms Appliance
- Zoom Phone Appliance
- Monitor / Docking Station
- Bookable Desk

## Conference Rooms Collaboration Spaces



# Zoom Phone Appliance

- A dedicated, multi-purpose business workstream collaboration device
- New Zoom App unified UI consistent with Zoom clients and other hardware
- Simple menu for Zoom Phone Keypad, History, Contacts, Voicemail, and Meetings
- Calendar integration with one-touch join meetings
- Recent Features:
  - Hot-desking
  - STIR/SHAKEN compliance
  - Speed-dial with presence
  - Call recording
  - Nomadic E911 location mapping



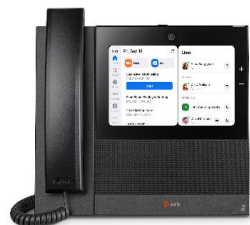
Showcased on 6/1 Earnings call



Yealink VP59



Poly CCX 600  
w/Camera



Poly CCX 700

# Target Use Cases for Zoom Phone Appliance

Poly CCX 600/700 and Yealink VP59 are designed as an executive desk phone that can extend to shared spaces such as a huddle/touchdown areas.

## Private Huddle Space



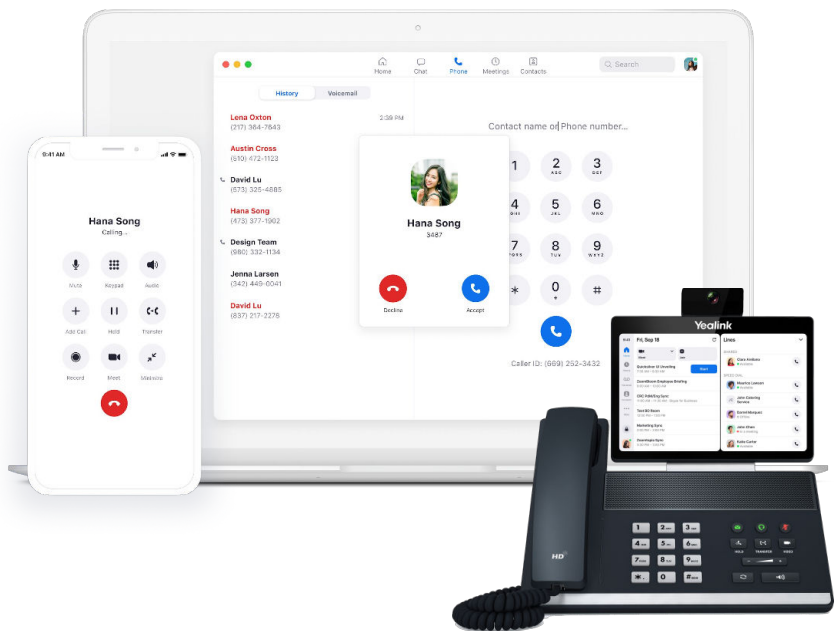
## Touchdown Space



## Executive Office



# zoomphone



## Modern Phone Solution

- Seamlessly integrated PBX features
- Domestic & international PSTN access
- Seamlessly elevate calls to a Zoom Meeting



## Centralized Management

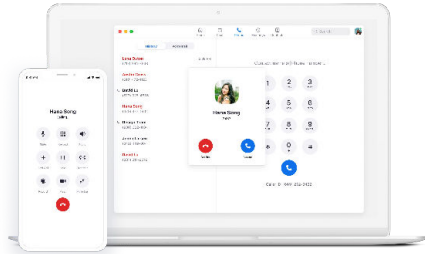
- Single point administration
- Single unified app experience
- Call detail reporting & quality monitoring



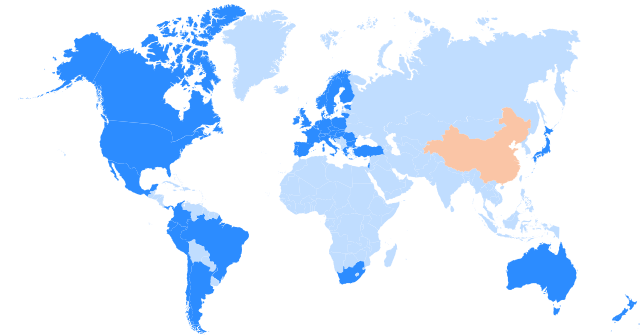
## Secure & Reliable

- Secure HD Voice
- QoS delivered by adaptive rate codecs
- Globally distributed datacenters

# Zoom Phone growth...

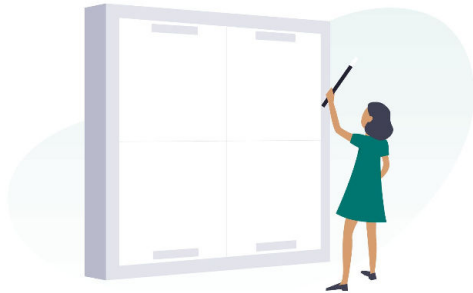


**400+ Features & Capabilities**

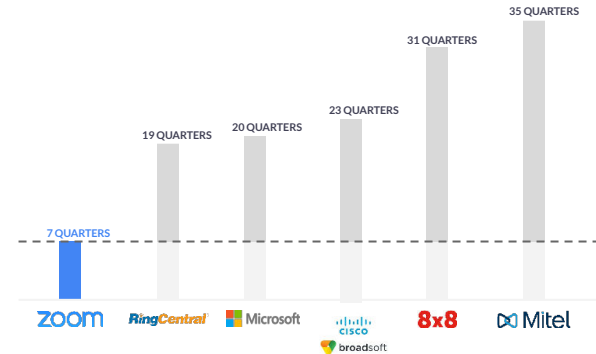


**47+ Countries & Territories**

Available Globally with Bring Your Own Carrier



**Leader in Gartner UCaaS MQ**



**1M+ Seats**

2M+ seats in 10 quarters (August 2021)

# Example Zoom Phone Customers



**ciena**



 **PEPSICO**



**tapestry**



**okta**



 **USC** University of Southern California



**ORACLE**



**ViewSonic**  
See the difference™ 



**flex**



 **nab**



 **FRONTERA**  
ENERGY



**Capital One**



 **EQUINIX**



**Rakuten**



**HP**



 **Cardinal Health**



 **rackspace**



 **CBS** Interactive



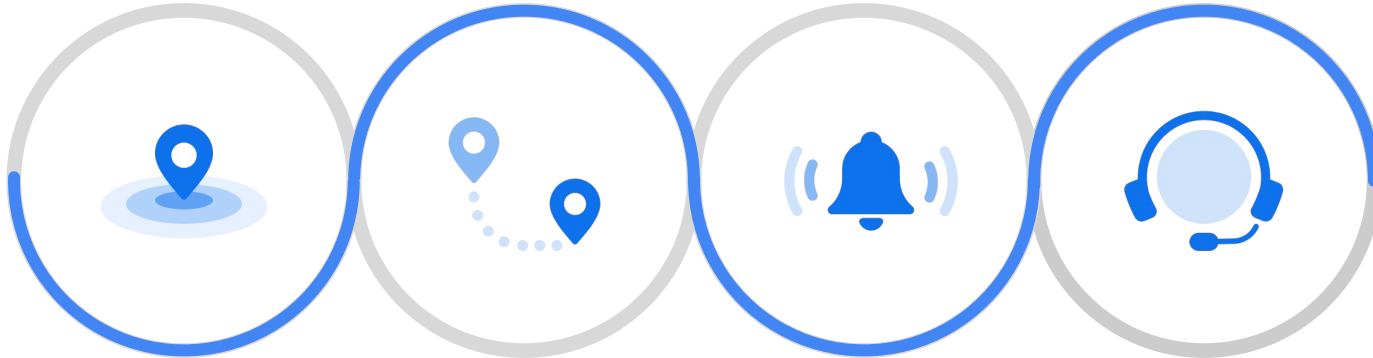
**RALPH LAUREN** 



**Walmart** 



# Improved Emergency Service Platform



## Location Aware

Personal & Company  
locations

IP Address, BSS ID  
GPS, Network  
Switchport

## Intelligent Routing

Nearest PSAP

Internal Response  
Teams

## Alerting

Email

Chat

Digital Signage

## Monitoring & Mgt

Recording

Remote Monitor &  
Barge-in

Dashboard

# Zoom Phone Nomadic 911 Solution





# Thank You

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zoom



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*Translating Telecom Chaos into Streamlined Efficiency*